The Journal Of Canada Egypt Business Council



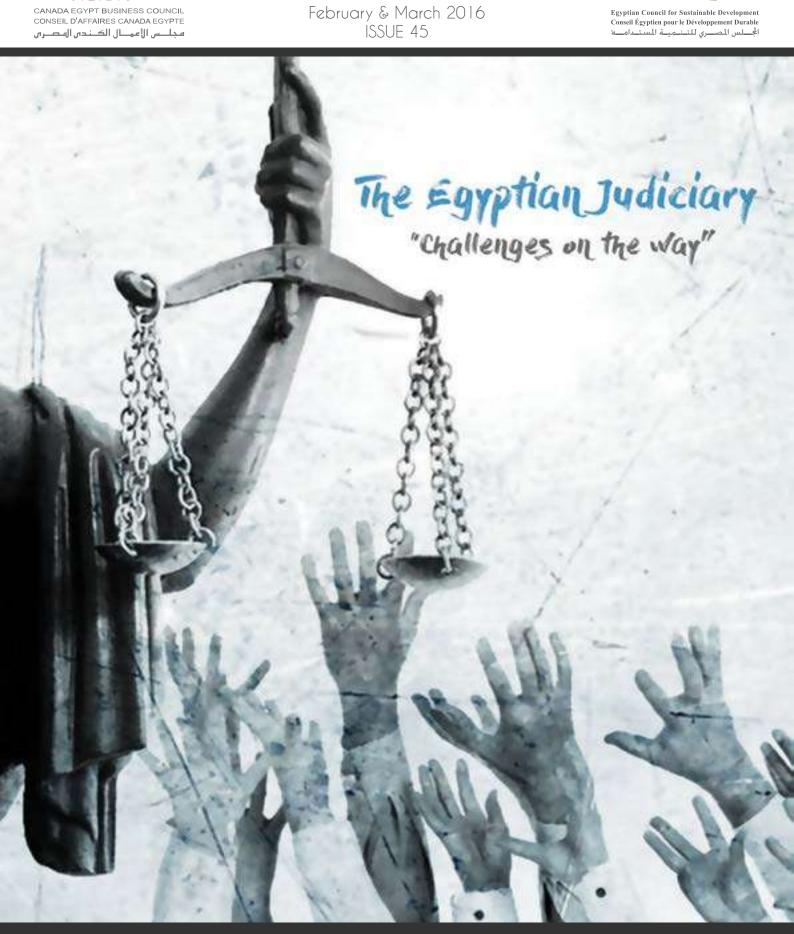
CANADA EGYPT BUSINESS COUNCIL

CONSEIL D'AFFAIRES CANADA EGYPTE

Canada Egypt Business Council NEWSLETTER



Egyptian Council for Sustainable Development Conseil Égyptien pour le Développement Durable الجيلس المصيري للتينمية المستيدامية





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# CONTENT



# Chairman's Message



#### Dear Reader,

I welcome you to a new issue of our online newsletter. Due to the success achieved by the Egyptian Council for Sustainable Development's first, second and third missions that took place to Georgia, Armenia, Belarus, Lithuania and recently to Finland and Estonia, happily together with the members of the Council, I feel we are reaping some fruits of success.

Following our last mission to Estonia, an Estonian delegation recently concluded their visit to Egypt, further strengthening relations between the two countries. On this occasion the Council has arranged a roundtable discussion for the delegation as well as the members of the council, featuring H.E. Vaino Reinart, the Estonian Undersecretary for foreign affairs and H.E. Dr. Ahmed Darwish the head of the economic zone of the new Suez canal, to draw the light on the new projects in the area of the suez canal and the possible opportunities of cooperation and investment between Egypt and Estonia.

Although economic relations between both countries have always been relatively limited in the past, I believe we have been able to take first steps in order to intensify our economic interaction. Now that stability has returned to Egypt, it's about time to intensify our bilateral relations and I am pleased to say that there are a number of business opportunities ahead of us.

I am sure that with the support of our members who have the desire to participate and get the wheel of production turning we will indeed be able to draw our own roadmap to the future through opening new and more of those nontraditional markets before the Egyptian products.

We believe that ECSD is still to reach new horizons of cooperation and witness success stories to share through the way. I invite you to delve into the pages of this new issue and take a look on those activities we arranged last month.

Motaz Raslan



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## حلول تمويلية مبتكرة

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#### The Egyptian Judiciary & Challenges of the Current Stage H.E. Cons. Ahmed El Zind



To address the current state of the Egyptian judiciary sector and its challenges, the Canada Egypt Business Council (CEBC) and the Egyptian Council for Sustainable Development (ECSD) hosted an event featuring H.E. Cons. Ahmed El Zind Minister of Justice and Mr. Emad El Shalakany. senior partner of Shalakany Law Office.

Previous ministers and senior officials attended the event. They included H.E. Dr. Shawky Allam the Grand Mufti, Amre Moussa, Dr. Hany Helal, Dr. Mohamed El Ezzat Salama, H.E. Mushira Khattab, and Adly Hussein.



• Eng. Mina Morcos, Chairman, EBKOT for Development and Tourism, Mr. Saiid El Derini, General Manager and Partner, Tam Oilfield Services

as well as the Canadian Ambassador to Egypt Troy Lulashnyk were also in attendance. They were joined by CEBC and ECSD's esteemed members, guests, businessmen and reporters.

Oraby, Dr. Ali Moselhy, Dr. Amr In his opening remarks Eng. Motaz Raslan highlighted the importance of a healthy judiciary system on a country's citizens as Ambassadors of Albania, well as Egypt's economy as a whole. Minister Estonia, Pakistan, Belarus, El Zind assumed the floor and started out by

Egyptian judicial system has been in as of late. He highlighted that for the past years that it has undertaken great challenges than any other judiciary around the world in the forms of multiple elections, referendums, and many high profile cases of profiteering.

The minister expressed the need for a "judicial renaissance" in order to meet the principles of the new constitution and the ambitions of the Netherlands, Singapore, noting the exceptional circumstances that the Egyptians. He also revealed that the ministry of

justice is preparing close to twentylegislations that are set to be proposed for approval by the newly elected members of the House of Representatives. Among the key legislations to be presented are ones regarding inheritance laws, aimed to end the injustices that currently take place against women where their inheritance rights are often withheld from them.

Pointing to the fact that the personal affairs sectoris in dire need of attention and improvement, he announced that there would be a creation of special courts to address violence committed against women and children. These special courts would aim to facilitate the resolution of these critical cases. El Zind also announced the establishment of twelve new primary courts to help ease the load off current courts that are overwhelmed with new cases each year.

El Zind pointed to the many challenges facing the judicial system in the country and proposals by the ministry to combat them. One of these challenges is stagnation of cases in the judicial system. He explained that judges' hands are tied since this phenomenon is due to archaic laws that still exist in the system. Another reason is the lack of technological use to aid the judges. El Zind claimed that in some cases such as anti-terrorism cases, documents



· Eng. Motaz Raslan, Chairman, CEBC, Sheikh Shawky Allam, The Grand Mufti of Egypt



• Eng. Motaz Raslan, H.E. Cons. Ahmed El Zind, Mr. Emad El Shalakany, Senior Partner, Shalakany Law Office



· Eng. Motaz Raslan, Ms. Rasha Kamal, Executive Director, CEBC, Cons. Abdallah Fathy, President of the Judges Club of Egypt



•H.E. Amr Moussa

exceed thirty thousand pages. With complete reliance on human resources, cases undoubtedly take much longer to proceed than it should. However there is a deal underway with Emirati companies to introduce technological aids in the courtrooms and already courtrooms such as the North Cairo courtroom and the Alexandria courtroom are utilizing them as a pilot before this technology is introduced nationwide.

Another institution that Minister El Zind notably addressed was the undergoing improvement and modernization plans for the Notary Public. Talking about its current state, the minister lamented about the poor conditions of notary public offices throughout Egypt. He expressed that tens of millions of pounds are wasted from the government's revenue because citizens have no desire to go the notary public to register their real estate properties.

A cooperation protocol has been set up with the ministry of telecommunications, the ministry of finance, and the ministry of planning in order to improve the notary public and entice citizens to register owned real estate. The protocol is set to increase the number of notary public offices throughout Egypt to include





•Sadat Group Guests

•H.E. Moushira Khattab, Cons. Abdallah Fathy



Ministry of Justice Guests

courts. He noted that cases like these need expedient resolutions and should not take years to be resolved. He said that a committee from the ministry of justice has been aiding in arbitration to find settlement for these cases. He revealed that about 125 cases with disputes revolving around them worth 54 EGP billion were settled with 300 cases still pending.

The floor was then opened for a questions session where a wide range of vital topics were raised such as how to modernize the judicial system and protect foreign investors rights by the law.



this ailing institution.

many governorates and even in populous villages in order to serve more citizens. Besides

new infrastructure and technological aids to be present at new offices, public notary personnel are being trained and about a thousand masters degree and PHD holders have been hired to complete the overhaul of

El Zind highlighted in his talk a major challenge in the judiciary, which is the many lawsuits filed by foreign investors in Egypt. Often taking years to reach a verdict in

Egypt, many investors resort to international

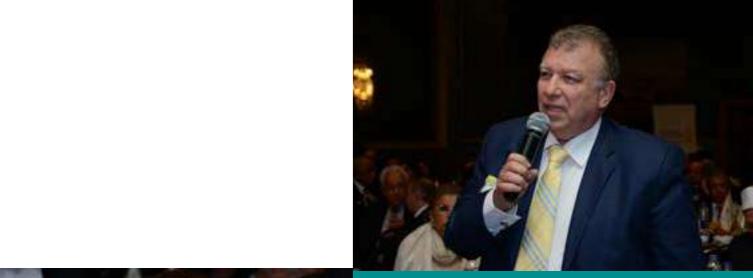
• Hilmy Law Firm Guests



•Part of the attendance



•Q & A Session





• Q & A Session

#### •Q & A Session



CEBC NEWSLETTER February & March 2016

9

#### Estonian Delegation visit to Egypt



#### The Attendance

Following an earlier visit of an Egyptian delegation consisting of members of the Egyptian Council for Sustainable Development (ECSD) to Estonia, an Estonian delegation recently concluded their visit to Egypt, further strengthening relations between the two countries.

On this occasion the Council has arranged a roundtable discussion for the delegation as well as the members of the council, featuring Mr. Vaino Reinart, the Estonian Undersecretary for foreign affairs and H.E. Ahmed Darwish the head of the economic zone of the new Suez canal, to draw the light on the new projects in the area of the suez canal and the possible opportunities of cooperation and investment between Egypt and Estonia.

In his opening remarks Eng. Motaz Raslan welcomed the Estonian delegates for their visit and expressed his admiration for Estonia. He highlighted that among the many Eastern European countries he has visited on trade missions, Estonia as well as Belarus were his personal favorites. He also cited the significant economic progress that Estonia has been enjoying in recent time as a shining example that Egypt could look up to.

Raslan also welcomed his excellency Dr. Ahmed Darwish Head of the Economic Zone of the Suez Canal who was present to highlight the projects that the government is preparing to offer for the investors from abroad.

Headed by Vaino Reinart, Undersecretary of Economic Affairs at the Estonian Ministry of Foreign Affairs, the Estonian delegation was also accompanied by Pritt Masing from the ministry as well as delegates from the Estonian Chamber of Commerce and Industry, which included Marius Kuningas and Jana Silakova. In his opening words he also introduced the group of business people that completed the delegation to Egypt:

Jannus Tamm from Defendec(IT/security services)

JaanusRahumägi from ESC Global Security (security services)

Nikolai Timofejev from Tere As (food & diary products)

Gustav Mäe from Woodwell As (timber products)

#### H.E. Vaino Reinart's Remarks Summary



Meeting with Amb. Magdy Rady, Assistant Minister for International Economic Affairs and International Cooperation, Ministry of Foreign Affairs



Part of the Attendance

ing public services and private services online. That is why both the government of Egypt and the government of Estonia have signed a memorandum of understanding a couple of years ago to advance the digital agenda in Egypt and offer better access to digital services in Egypt.

"I had the pleasure of welcoming the Egyptian delegation recently in Estonia's capital Tallinn in order to intensify our economic relations as well as heading the economic delegation to in this visit to Egypt. Although economic relations between both our countries have always been relatively limited in the past, I believe we have been able to take first steps in order to intensify our economic interaction. Now that stability



Part of the Attendance

has returned to Egypt, it's about time to intensify our bilateral relations and I'm pleased to say that there are a number of business opportunities ahead of us".

Estonia has been enjoying much success recently particularity in its digital services, offer-



Visit to the Pyramids

#### Marius Kuningas' Remarks Summary



Visit to Cultnat, Smart Village



Dinner hosted by Eng. Motaz Raslan, Chairman CEBC & ECSD

"As the Director of Services of the Estonian Chamber of Commerce and Industry, I would like to thank you for the invitation and give you a brief introduction to Estonian economy and business development. Estonia is a small country compared to Egypt. Geographically it is about half the size of the Sinai Peninsula and it has a population of about 1.3 million people.

The biggest industries in Estonia consist of manufacturing and trade. We also have a large sector dedicated to information and communication technologies.

About half of the Estonian population is ac-

tive in the labor market and the unemployment rate is 6.5%.

When it comes to the Estonian business climate, I'm pleased to say that it's very easy to conduct business in Estonia. The process of starting a company is quite a smooth one as all steps could be done online. So to establish a business all the paperwork could be done online within thirty



Dinner hosted by the Estonian Embassy in Cairo

neighboring countries of Sweden, Finland, Latvia, and Lithuania. We conduct medium trade with countries of central Europe such as Germany and the United Kingdom. Smaller trade relations are present with USA and China. The biggest articles that Estonia exports are machinery, equipment, and product outcomes of some unique industries such as processed minerals.

A new program has been introduced by the Estonian government to increase foreign investment in Estonia. Called the EU residency program, it enables investors to establish business in Estonia without even leaving their countries if they don't need to. By gathering documents and establishing an ID card via electronic means, the entire process of business establishment could be conducted online, including filing for taxes".



Meeting with H.E. Tarek Kabil, Minister of Commerce and Industry

minutes. Initially a company doesn't have to have major capital to be established and they only pay minor fees for the entire process.

It is assuring for investors that the court and legal system in Estonia are very clear and transparent. To facilitate communication most Estonian laws are available online and in the English language. That's why for simple interac-



Ms. Jana Silaskova, Estonian Chamber of Commerce and Industry, Ms. Elizabeth Meier, Ms. Mariana Malak, CEBC, Eng. Mina Morcos, Chairman, EBKOT for Development and Tourism, Ms. Rasha Kamal, Executive Director, CEBC

tions you don't need lawyers and intermediaries.

- When it comes to companies in Estonia, 85% of total companies are small companies that have nine or less employees. Medium companies make up
- 2.3 %, while large companies are few in Estonia and they make up a total of 162 companies in total.

Estonia's trade regime is considered very liberal. Our main trade partners in Estonia are our

#### Dr. Ahmed Darwish's Remarks Summary



Mr. Vaino Reinart, Estonian Ministry of Foreign Affairs, Eng. Motaz Raslan, H.E. Dr. Ahmed Darwish , Head of Economic Zone of the Suez Canal, Amb. Sander Soone, Ambassador of Estonia

"We are trying to achieve a favorable environment for investment by creating an autonomous zone in the Suez Canal Authority. The idea started in 1998, it had its first experiment in 2003, and now we are preparing for a second trial.

In the Suez Canal authority the board of directors of the zone act as its governing body. The board sets the policies, does the registration and licensing. They have the same authority given to ministers, governors, and chairmen of authorities. Therefore the decision process all takes place in a single place. We are currently in the state of setting the process of electronic signatures, we will be able to register companies online as it is done everywhere in the world.

Because we are a free zone, the Suez Canal doesn't have customs. The authority act as the interface for collecting taxes so the investors don't have to deal with the usual tax authority in Egypt. The Suez Canal authority is asset rich. We have our own infrastructure, which includes six ports. We also have our own arbitration and dispute resolution facilities. Therefore are a self-running zone.

We are trying to become an international playerin an arena which already has many international players. The key international ports in the world are in Shanghai, Hong Kong, Shenzhen, Singapore, Dubai, Jebel Ali, Hamburg, Rotterdam, and Panama. We are prepared to be global and not only be-



Meeting with Amb.Hossam Zaki, Assistant Minister of Foreign Affairs for European Affairs

cause of our great location but due to many other ingredients. We have six ports built around a single port. With a spacious area of 461 square kilometers it is ten times larger than Jebel Ali.

It is no secret that we are currently in negotiation with the port of Singapore authority to come and operate our eastern Port Said port. I want it to be the number one port in the world. Singapore port is currently the number one port in terms of efficiency and effectives".

In the closing remarks Raslan announced the signing of a cooperation agreement between the Estonian Chamber of Commerce and Industry in Estonia and the Egyptian Council for Sustainable Development, expressing his ambition that through this agreement, both entities will work on strengthening the economic trade ties between Egypt and Estonia.



merce, Eng. Motaz Raslan, Chairman, CEBC

Mr. Marius Kuningas, Estonian Chamber of Com-

# Red Companies Line





الكنـز

" شهادة الإدخار ذات العائد الثابت بالدولإر الأمريكى"

تمنحك أكثر من إختيار

- آجال الشهادة تتراوح من سنة إلى ٥ سنوات حسب إختيارك
- -دوريات صرف عائد متنوعة تناسب كافة إحتياجاتك
  - فئات الشهادة تتراوح من ١٠٠٠ دولار حتى ١٠٠٠٠ دولار.
    - يتم إحتساب العائد إعتبارا من اليوم التالي للشراء .
      - الشهادة متاحة للأفراد والشخصيات الإعتبارية .
  - يمكن الإقتراض بضمائها حتى ٨٠/ من قيمتها الإسمية .
  - الحد الأدنى للإسترداد ستة أشهر للشهادة ذات أجل سنة ، وعام لباقي آجال الشهادة .

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بنــك كبيــر و الأول فــــه التعمـــير

# فہ اِطار

- برامج تمويل مختلفة تناسب كافة المشروعات أقل سعر فائدة ٥٪ (فائدة متناقصة) فترات سداد مرنة تتفق مع إحتياجات كل عميل





#### CEBC | Savor Canada

#### Know Before You Go



Canada is a country as various in ethnicities as it is massive in size. Multiculturalism is an esteemed quality of Canada, and is reflected in the many distinguishing areas around the country. This multiculturalism is well remarkable in the great acceptance of differing languages. Canadians are adapted to speak with people whose first language is not English. The City of Toronto, for example, circulates many materials in more than 70 languages.

French and English are the two main languages and are most commonly spoken in Canada, although there are also multitudes of languages spoken by native peoples and communities of immigrants from diverse origins. Francophone (French-speaking) Canadians are very enduring with visitors' poor French proficiency; however, it is much better to attempt to speak French. Moreover, most bilingual people will switch to the language in which you seem to masterpiece, particularly if they feel respected.

The infusion of traditions from a wide variety of ethnic communities combined with a neighborly attitude makes Canada a vibrant place to go.

General courtesy, as experienced everywhere globally, is largely valued in Canada as well. Gracious requests for help or attention usually means that you will be well treated in the same manner. Smiles, endurance and a pleasant behavior are treasured anywhere you go and visitors usually remark on Canadians' courtesy. Canadians are by nature more reserved and quieter than their American neighbors, but no less caring or cooperative. Do not hesitate to ask for directions or help in situations, as Canadians are more than willing to give assistance.

Canada is not cold all year round; you can golf year-round in Victoria and it may shock visitors that Southwestern Ontario is on the same latitude as Northern California. The weather in Alberta and the Rocky Mountains can be cold, with snow, even in the summer, but it can also be 30°C.

Weather, geography and language can vary tremendously from one place in Canada to another and distinguishing each province or area as idiosyncratic, will be much esteemed, especially in Quebec, where French is the main language. Therefore when traveling in Canada, it can help to learn a little Canadian natural features. There are ten provinces, which are more or less similar to states; and three territories. The capital of Canada is Ottawa, not Toronto, as travelers may believe.

Prominent for its physical splendor, Canada has a vast and widely varied terrain. From the beaches of the west coast to the breathtaking Rocky Mountains, to bustling metropolitan cities or quiet provincial towns with warm people, there is something to offer almost to every visitor. For the mountain adventurer, the peaks of the Rockies offer many opportunities for skiing, hiking, cycling and climbing. Those who want a relaxing stay along the beach can find a sunny spot along the Pacific coast or at one of the many large lakes across the country. Travelers looking for world-class cities can visit Montreal, Toronto or Vancouver, and those with a taste for the small town life can visit any number of villages in the Maritime provinces or in Quebec where you may even sample some freshly tapped maple syrup!

Its northern climate makes Canada most favorable in summer, unless you intend to partake in winter activities such as skiing or snowshoeing. Summer tourist season runs between May and September or October for most locations, but there are many activities to enjoy in the spring and fall as well.

#### Canadian Public Deeds

Travelers' etiquette usually means perceiving and esteeming the variations i countries and civilizations, and showing respect and acceptance to those to remote communities, and big cities, there is a world of difference in the

#### Canadian Business Customs and Etiquette:

Canadian businesspeople. During business meetings, a handshake is used The usual distance between two people should be two feet. Francophones usually are not as reticent as Anglophones.

public, emotion is kept under command. Most Canadians try to be discreet

when dealing with other people. Moreover, usually, they try to evade It is considered discourteous for people to speak in a foreign language in the existence of others who do not comprehend what is being said. If you are in a group where everyone speaks and understands that language,



#### Visiting Canadian Homes

You will be expected to take off your shoes as soon as you enter most Canadian homes. If you are uncertain about it or uncomfortable, simply ask your host if you should take your shoes off. This is a bit of a hangover from the long Canadian winters, but is practiced all year. In most Canadian families, at meals you are expected to request items and not to just reach and grab it. If you are invited to a Canadian home for dinner, it is normal to bring a small gift or contribution to the evening. Flowers, a bottle of wine, and a box of chocolates are typical aifts.



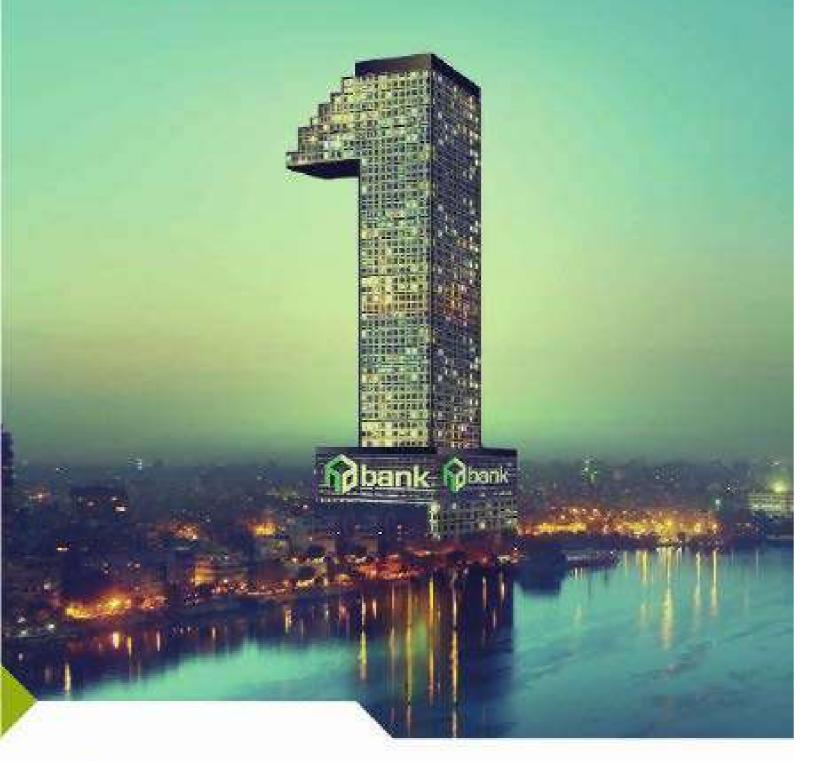


#### Moving on Canada's Road

Unlike many parts of the world, pedestrians will patiently wait at intersection crossings until they receive a green light even if there is no threatening traffic. Mass "jay walking" is generally not found. On expressways, the left lane is generally used for passing or faster vehicles. Slower vehicles, even if they are above the speed limit, are expected to move over. Drivers in the right lane are also expected to shift one lane to the left if there is a car entering the expressway on the right.



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## Egypt Year in Review 2015



The year 2015 brought welcome stabilisation and recovery to Egypt, after a difficult postrevolution period marked by continued upheaval and sluggish growth.

The first part of the year saw a range of encouraging developments, including the completion of the strategically vital Suez Canal expansion, the commitment of more than \$35bn in planned foreign investments, closer economic ties with Gulf allies and promising activity in the fast-moving consumer goods (FMCG) sector.

The Egyptian economy is expected to continue growing at a steady pace in the coming months, with key sectors, such as manufacturing and ICT, looking particularly promising.

However, headwinds from a jittery global economy present significant downside risks, and structural domestic challenges including a fiscal deficit and stubborn poverty and unemployment rates - remain.

#### Growth prospects

Egypt's GDP grew by 4.2% in 2015, according to the IMF, up from 2.2% in 2014 and marking the first year of a return to pre-2011 growth levels. Looking ahead, the fund expects GDP to expand by 4.3% in 2016 before scaling up to 5% by 2019. The World Bank has issued slightly lower projections, forecasting 3.8% growth in FY 2015/16, down from its previous estimate of 4.5%.

The offers of support from the Gulf followed on another \$12bn worth of funding from Saudi Arabia, Kuwait and the UAE - a mixture of grants, deposits at the CBE and petroleum products - pledged in 2013 after the ousting of then-president Mohammed

One of the major highlights of the year was the Egypt Economic Development Conference (EEDC), held in March. At the event, Egypt secured investment contracts worth around \$36.2bn, along with an additional \$18.6bn in infrastructure contracts to construct power plants.

The pledges at the EEDC were a combination of aid and investment, according to media reports, with much of it from Gulf Cooperation Council (GCC) member states.

The UAE pledged \$2bn in investment and \$2bn in deposits to the Central Bank of Egypt (CBE), while Saudi Arabia promised \$3bn of investments and \$1bn in central bank deposits. Kuwait, meanwhile, pledged \$4bn in investment, and Oman offered \$500m, to be split evenly between aid and investment, over the next five years.



## Rough patch

#### The long game

#### Diversification

CEBC NEWSLETTER February & March 2016

## Just Be There...

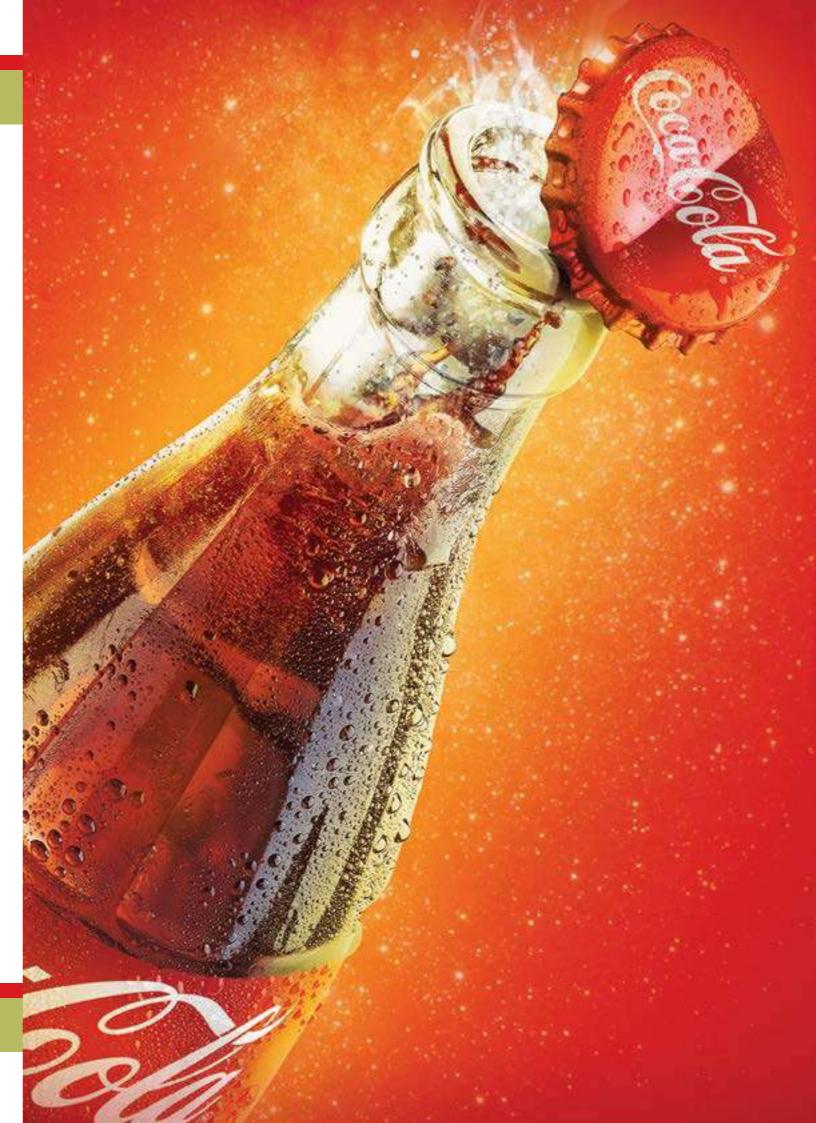
TI have a little girl who just turned 3. I'm blessed enough that my wife can stay home with her and our newborn. I work very long and stressful hours as a young surgeon and miss more of their growing up than I would like to. In total I work about 100-120 hours a week.

Recently my 3 year old likes to draw paintings and put a message on the back of them. She tells us what she wants it to say and we outline it so she can color it in. Shortly after she learned that I was home from work and wasn't going back in for the weekend, she gave me her art and asked for this message on the back.

"Thank you Daddy for coming home"

Sometimes it is easy to get motivated for our careers and the other things we think are important. But to those you love the most, the greatest thing you can do is just be there.





#### The Two Futures of the Arab World

#### By:Tarek Osman

The Arab world is undergoing its most transformative change for a century. There are factors in this transformation that could plunge the Arab world into more disintegration, violence and chaos than what we have been seeing in the last five years. Yet, also within this transformation, there are changes that could salvage the Arab world, and usher it on a new trajectory of regeneration.

Aside from the uprisings, regime-change, and civil wars, the key development that the Arab world has witnessed in the last few years has been the fall of the Arab state system of the past seven decades. The nation states in the Eastern Mediterranean that Britain and France created after the First World War and the fall of the Ottoman Empire have been unravelling. In Iraq and Syria central state authority has collapsed. Lebanon's various political factions have for over a year and half now been unable to agree on a president, leaving the country effectively a shell-state where the government undertakes administration and coordination, while its different religious and feudal communities retain their own political structures and foreign alliances. Eight years after the Palestinian Islamist movement Hamas took control of Gaza and broke off relations with the Palestinian Authority in the West Bank, a cohesive Palestinian political entity remains elusive.

The system of the nation state in the Arab periphery has also crumbled. Sudan has been divided into two countries with opposing economic interests and strategic orientations. The North is ruled by a president charged by the International Criminal Court, Omar al-Bashir, and the South is mired in a low-intensity tribal war. For over two decades, Somalia, which commands a strategic location at the strait linking the Red Sea with the Indian Ocean, has been ruled by a coterie of war lords. The chaos there has given rise to multiple threats afflicting East Africa—violent Islamism, pirating, human trafficking. On the other side of the Arab periphery, close to the shores of the Atlantic Ocean, the Sahara separating North and West Africa has effectively fallen under the control of violent Islamists, of which Boko Haram is the most famous. The region's main economic activities now are trading in arms, drugs and humans.

The notion of the "Arab Maghreb" (a cohesive western part of the Arab world) has been diluted. The hope that Libya's 2011 uprising against Colonel Muammar Gaddafi once generated has been shattered by the country's descent into a complicated civil war. Despite a UN-sponsored agreement (at the end of 2015), the country continues to be ravaged by different militias, while the eastern and southern parts of the country have become havens for violent Islamists with links to similar groups in the Eastern Mediterranean.

Algeria, the Maghreb's largest country (and Europe's third largest provider of gas), remains frozen in the political settlement that ended its 1990s' civil war. Some of the country's Islamist groups have been allowed to operate there, but under heavy restrictions. There are no real political or economic reforms happening as the country waits uncertainly for the compromise deal that will follow the death of the acutely ill President Abdelaziz Boutafliqua.

Morocco has safely navigated the upheavals that followed the Arab uprisings. The monarchy has begun a promising political experiment in which the elected parliament and the government it mandates are becoming increasingly empowered. Morocco is the only Arab country negotiating a comprehensive free trade agreement with the European Union. Apart from



the economic benefits the treaty will bring, the Moroccan authorities believe that this is a first step towards aligning the country with the EU. They are trying to arrive at the closest possible relationship with the European bloc outside EU membership. Morocco is also positioning itself as an economic, financial and cultural hub for Francophone Africa. And increasingly, the country is incorporating the culture of its non-Arab communities, primarily the tribal Amazighs, into its educational and artistic systems. All of this bodes well for Morocco. But the country's links to the Arab east are increasingly tenuous.

Tunisia, geographically at the heart of the Maghreb and where the Arab Spring was sparked, is regarded as the sole success story of those upheavals. The country has completed a peaceful and generally inclusive political transformation; it has moved from having one of the most closed Arab political systems prior to 2011, to the most open and liberal one today. Despite that, the differences between the secularists and the Islamists transcend political enmity into a visible and potentially perilous social polarisation. The development gap between the coastal cities and the interior regions is dangerously wide. In addition, Tunisia's relative success has limited resonance across the wider Arab world. Because of its small size and demography, distinctively secular experience in the last six decades and because the formative experience of its Islamists have been as Western exiles rather than locked up in local prisons, Tunisia is a unique case. The region looks at it with admiration, but not as an example.

As all these Maghreb countries go their separate ways, the old connections that had bound that part of the Arab world will be gradually frayed. The notion of the "Arab Maghreb" will lose its meaning.

Since its population constitutes almost a third of all Arabs, Egypt could almost be regarded as a region in itself within the

Arab world. Since his inauguration in mid-2014, President Abdelfattah al-Sisi has led ambitious mega projects such as expanding the Suez Canal, and implemented serious economic reforms, most notably a significant liberalisation of energy prices. But the road to economic stability will be a long one. After half a century of accumulating problems, Egypt now confronts acute challenges that mean that even under optimistic forecasts, the country will in the medium term remain mired in economic difficulties. The country's political upheavals since the 2011 anti-Mubarak protests, and the confrontation between state institutions and political Islam, have resulted in a social polarisation that the country has not seen since the rise of Arab nationalism in the 1950s. As it faces its own gruelling problems, the Arab world will be denied Egypt's large reservoir of human talent.

increasingly divided and dysfunctional, for the foreseeable future oil prices are likely to remain below the Gulf's breakeven levels of USD60-to-70 per barrel. This means that the Gulf will lose its primary (some would say, sole) source of power: petro-dollars.

The GCC countries' demographics are perilous: over 70 per cent of the Gulf's population is foreign and without reliable political rights. And the Gulf's confrontation with Iran, currently unfolding in different theatres in the Eastern Mediterranean and the Arabian Peninsula (most recently in Saudi Arabia's campaign against Iranian-backed groups in Yemen) will prove extremely exacting for the Gulf States. As a result, these countries' ability to stabilise other parts of the Arab world, let alone detach themselves from the ills afflicting the rest of the region, will wane—probably faster than many observers (especially in the Gulf) expect.

A common threat throughout the Arab world is violent Islamism—a phenomenon that was on decline in the Arab world since the late-1990s but is back with a vengeance. This time, however, violent Islamism seeks not just to overthrow regimes it deems to be heretical as was the case between the 1970s and 1990s; now it seeks to create its own political entities. Groups such as the al-Qaida affiliate the

- The states of the Gulf Cooperation Council–Bahrain, Kuwait, Qatar, Oman, Saudi Arabia and the United Arab Emirates—appear to be internally stable, prosperous and thriving. These countries are also the ones orchestrating all the strategic dossiers emerging from the region, including the Arab response to the nuclear deal between Iran and the West and managing the crises in Iraq and Syria.
- The Gulf's future, however, is far from certain. Look beyond the ostentatious wealth of Riyadh and Kuwait and the glamorous veneer of Dubai, Abu Dhabi and Doha, and you will see dangerous challenges lurking. Slowing growth in marginal demand for energy in consumer countries such as China, the decreasing cost of producing alternative energy sources as well as shale oil and gas, and as the Organisation of Oil Producing Countries (OPEC) becomes
- al-Nusra Front and the Islamic State in Iraq and Syria (ISIS) are enlarging their footprint in the Eastern Mediterranean, establishing primitive yet functional governing structures, increasingly offering educational and health care services to those in the areas they control. Their spread is taking parts of the Arab world away from the 21st-century and back to centuries-old ways of political and cultural thinking.



To be continued...

#### **CEBC** | Canada in the Spotlight



#### Canadian Armed Forces cease airstrike operations in Iraq and Syria

As directed by the Government of Canada, the Canadian Armed Forces (CAF) ceased airstrike operations as part of Operation IMPACT on February 15. The CAF is refocusing its contribution to the Middle East Stabilization Force – the multinational coalition to halt and degrade the so-called Islamic State of Iraq and the Levant (ISIL).

The refocused approach for Operation IMPACT will see the continuation of air-to-air refueling and aerial intelligence, surveillance, and reconnaissance missions in support of coalition air operations. It also intensifies our efforts to rai a lraqi security forces and to support our coalition and regional partners in the campaign against ISIL.

The six CF-18 Hornets, along with associated aircrew and support personnel, will depart the region in a phased approach in the coming weeks.



#### Government of Canada seeks projects that empower women

Achieving gender equality depends on ensuring that the voices of diverse women are heard in Canada's public discourse. When women are empowered to participate in the democratic and public life of their country, they can shape the institutions and decisions that affect their lives. As part of the Government of Canada's commitment to advancing gender equality, the Honourable Patty Hajdu, Minister of Status of Women, invited organizations to submit proposals for projects that increase women's participation in the democratic and public life.

This call for proposals is divided into two streams. Under the first stream, Empowering Indigenous Women for Stronger Communities, the Government of Canada will support projects that will strengthen the voices of Indigenous women on issues of importance to them and their communities.

Projects under the second stream will focus on two themes. The first, Empowering Women for Political Action, will promote the participation of women in political life (e.g. addressing barriers to running for elected positions). The second, Empowering Women for Community Action, will include projects that improve conditions for women by amplifying women's voices and enhancing their civic participation.

Minister Hajdu made the announcement at an event hosted by Equal Voice to welcome the women elected to the 42nd Parliament. Equal Voice is an Ottawa-based organization dedicated to electing more women to all levels of political office in Canada. During the event, the Minister spoke about her personal experiences in leadership roles at the grassroots level and her transition into politics, highlighting the challenges that women leaders continue to face.



Ministers discussed key security issues with international counterparts

The Honourable Ralph Goodale, Canada's Minister of Public Safety and Emergency Preparedness, the Honourable Jody Wilson-Raybould, Minister of Justice and Attorney General of Canada, and the Honourable John McCallum, Minister of Immigration, Refugees and Citizenship, met with their counterparts from Australia, New Zealand, the United Kingdom and the United States during the Five Country Ministerial Meeting and Quintet of Attorneys General.

The Five Country Ministerial Meeting and Quintet of Attorneys General held a joint session, February 16, bringing together ministers responsible for public safety and attorneys general on security topics such as counter-terrorism, radicalization to violence and cyber security. The meeting offered an important opportunity for Minister Goodale and Minister Wilson-Raybould to discuss global efforts to counter radicalization to violence and to highlight the need to strengthen social foundations before individuals become at risk.

The remainder of the Quintet meeting, attended by Minister Wilson-Raybould, focused on topics such as criminal justice reform and respecting the rule of law and individual liberties, while taking effective measures to counter terrorist threats. Also, for the first time Minister McCallum joined his international counterparts at the Five Country Ministerial Meeting today to discuss immigration information sharing issues and traveler facilitation.

International and domestic collaboration is essential to counter terrorist and cyber threats to Canada, its citizens and its interests around the world. The Government of Canada remains unwavering in its commitment to protect the safety and security of Canadians.



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- Strong regional and international presence in the UAE, Lebanon, France, and Germany
- One of the largest branch networks in Egypt, with more than 500 electronically connected branches acting as a single unit
- The first bank in Egypt and North Africa to become compliant with PCI data security standards, upon obtaining the global payment card industry data security standard (PCIDSS)



WORKING TOGETHER FOR PROSPERITY



#### CEBC | Egypt in the Spotlight

Implicated in debts, taxi drivers challenged by app-based services



the re-assessment of white taxis' prices and whether or not drivers had benefited from the government's subsidies.

In the second lawsuit, taxi drivers faced issues renewing their licences since the Traffic Department at the Ministry of Interior required an official document from the bank proving that payments have been made to reimburse the subsidies the drivers were meant to have received.

"Moreover licences were only renewed for three months, so if one driver failed to abide by monthly requirements, they would lose their license and thus their job," Ali stated.

The court eventually ruled in favour of the taxi drivers. Currently the validity of drivers' licences was extended to one year, given that drivers can provide a copy of the court order to exempt them from providing bank statements. ECESR continues to help taxi drivers with obtaining court verdicts in their favour, similar to the previous verdict, granted for 122 drivers.

From a broader perspective, Ali shed light on the problematic public transportation system in Egypt, pressured by high demand from an ever-expanding population base.

"The Traffic Department shouldn't be the only government institution concerned with taxi drivers' affairs because its tasks are limited to the confirmation of legal documents, for all categories of Egyptian drivers," Ali said. "There should be a Over a period of three years and through a subsidised system to help drivers with the transition, the government gave each driver EGP 5,000 in exchange for their old cars. The drivers were obliged to sign a payment plan for years in exchange for a guarantee for the coverage of a EGP 70,000 subsidy paid in various methods - such as placing advertisements on the taxis at roughly EGP 500 per advertisement.

Not only did drivers have to bear the cost of the new cars but they also purportedly never actually received the subsidies. Instead they were required to pay monthly instalments with increasing interest rates or face risks of having their cars seized by the bank.

After years of struggles with debts, with the failure of the Ministry of Finance's plan, taxi drivers demanded the re-evaluation of the real values of the new cars turned into white taxis and the clarification of the amounts and details of the subsidies provided by the government.

In 2015, the Administrative Court approved the lawsuit and assigned a committee of experts to

specialised state body for taxi drivers, responsible for monitoring their performance, legal situation, fare rates, to guarantee the quality of service for clients."

Most importantly, the malfunctioning taxi system is reflected by the reputation white taxi drivers acquired over "aggressive attitudes towards clients" and "cheating", among other complaints from passengers who have now turned to application-based taxi services such as Uber and Careem. Earlier this month, white taxi drivers rallied to protest those private companies' presence in the market, citing "unfair" competition rules set by the government.

"Let's face the first reality that people like to ride nice cars. But as a white taxi driver, I have to pay heavy amounts for the car, taxes, and annual licence renewal, unlike private cars. This makes the competition between us and Uber or Careem unfair," organisational secretary at the White Taxi Syndicate Alaa Mohamed said.

He wants the law to be applied on all drivers equally. "The Traffic Department heard our point of view and was convinced. They asked us to file detailed complaints, which we did," he said.

He complained about white taxi drivers' salaries, which have not increased in comparison to gas and food price hikes. Another driver, Ahmed Farahat, also highlighted that working individually differs from working for a company.

"If I am caught driving a private car in exchange for money for clients, I will be fined. At the same time, I am paying much more than private taxi for licensing," he said.

According to Ali, fair competition includes prevention of monopoly, customer protection, unified prices, equal opportunities in terms of capital and taxes, and equal labour rights in the company.

But a social debate erupted as users of the services voiced their preferences to private taxis, shedding light on the poor quality of white taxi drivers. Drivers on the other hand have claimed that a media campaign deliberately distorted their public image. "Not all drivers cheat with the fare, so let's not generalise. However we admit defects. We are working at the syndicate improving our services and launching our own application to monitor drivers' performance," Mohamed said.

Farahat believes that aggressive attitudes are not necessarily related to the job but rather to personalities: "Each driver is on [their] own and the official syndicate does not do much for them."

Taxi driver Sherif sees no problem in the Uber or Careem companies. "Like us, they are young people trying to earn a living, instead of turning into criminals." He said some white taxi drivers ruined the service for people. "They use multiple tricks to manipulate clients."

Sherif said white taxis have also suffered considerably from the decline in tourism. "As soon as I can buy my own car, I might join one of those private taxi companies."

Many white taxi drivers have taken recourse to having "on telephone customers", which they say increases their daily income. "The government cannot increase the initial fare because people are getting poorer by the day. Clients actually take taxis to the nearest metro station," he said.

Ali said ECESR is helping raise drivers' awareness on customer satisfaction, ethical codes of conduct, safety procedures, and how to adapt to new market changes.

CEBC NEWSLETTER February & March 2016

#### Banks introduce restrictions on dollar use abroad



Banks have begun taking measures to add restrictions on the use of dollars abroad by Egyptians, whether through cash or electronic payment cards.

One of the first banks to take these steps is the National Bank of Egypt (NBE), which decided last week to provide only \$2,000 (or its equivalent) to travelling customers, instead of \$3,000.

Moreover, it lowered the daily withdrawal cap for debit cards abroad to the equivalent of approximately EGP 1,600, compared to the equivalent of approximately EGP 8,000 prior.

In addition, the NBE increased the commission on withdrawing and purchasing through cards to 3.5%, compared to 2% previously.

The NBE's measures came amid similar steps taken by other banks. The list includes the National Bank of Greece, Blom Bank Egypt, and the Arab African International Bank. Other banks are studying taking similar steps in order to alleviate demand on dollars, whether inside Egypt or abroad.

Banks took these measures after they found that some customers use their cards abroad in commercial operations, not for personal purposes, said the head of the Treasury at a foreign bank operating in Egypt, Tamer Youssef

He added that, by tracking their purchase operations, it was found that these customers purchase the same goods from the same places several times, thereby indicating that they were using their cards for commercial purposes.

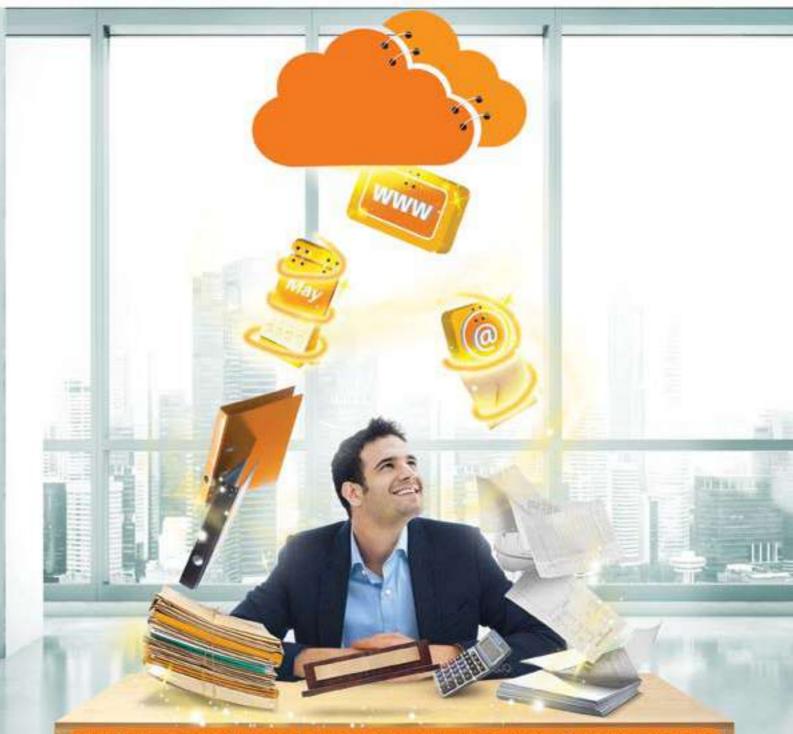
This contradicts the purpose of issuing the card, which is to cover personal expenses, said Youssef.

Two major factors govern the limits banks set for granting dollars or cash withdrawals: one is the dollar resources available at each bank, while the second is the application of the "know your customer" concept, according to Youssef.

He noted that banks are entitled to take such measures to limit dollar use, in light of the significant lack of foreign currency in Egypt. Moreover, there are parties more deserving of banks' dollars, such as those importing basic and important commodities, added Youssef.

Source: Egypt's Daily News





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### Services:



## Alitalia 🖗



#### #1 Egypt Air

CEBC members (their spouses & children) are offered discounted tickets on all classes.

Members who wish to receive the Egypt Air Plus Mileage Card are welcome to contact Ms. Amira Talaat from CEBC.

#### **#2** Alitalia

CEBC members are offered discounted tickets on some classes to Europe. Discounts vary from 6% to 10% for some Economy Classes (Y, B, M, H, K, V, T & N) and from 10% to 15% for some Business Classes (C, D & I).

Members who wish to receive the Alitalia discounted tickets are welcome to contact Ms. Martha Youakim at 0120 41 41 430 or 22418490.

#### #3 Travellers

CEBC members are now entitled to a 20% discount offered by Travellers Egypt in the following hotels:

- Queen Beach Resort: Sharm El Sheikh
- Queen View Resort : Sharm El Sheikh
- Morgen Land Hotel : Saint Catherine
- For any inquiries, kindly contact:

Ms. Hanan Abdo Mostafa

Tel: - 02-27956856 / 02-27945724 (109)

Mob: - 0122710002

TAKI 🗖 ⊏

Fax: - 02-27962841 / 02-27964104 E-Mail:- Travellersgroup@tedata.net.eg / Hanan\_travellers@yahoo. com





#### #4 Mobinil

CEBC members are entitled to special offers from Mobinil on the following devices and buckets:

- Blackberries
- iphone
- ipad
  - Samsung Galaxy Tab

#### **#5 Iram Jewelry**

CEBC members are entitled to a special 45% discount on tag price amount. The discount is neither valid in sales seasons nor on loose diamond stones.

#### **#6 Taki Vita** CEBC **#7** Minart Furniture

members are entitled to 15% at "Taki Vita" showrooms and

For inquiries, kindly call: • Mr. Hany Abou El Yossr: 0122 0800019 • Dr. Osama Sobhy: 0122 321 46 02 Taki Hotline: 19799

their agents all around Egypt.

discount

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#### Cairo

Fairmont Heliopolis & Towers Kempinski Nile Hotel The Gabriel Safir Cairo hotel

#### **El Gouna** -----

Arenna Inn Ali Pasha Captain's Inn Dawar El Omda Fanadir Mosaique Turtle's Inn Sultan Bey Hotel Steigenberger Golf Resort



#### #1 Cocoon Restaurant & Café

Restaurants:

CEBC members are entitled to a special Promotion from Cocoon Restaurant & Café.

Address: 49 Masr Helwan El Zera'ay St., Maadi

### #2 Rossini Res-taurant

CEBC members are entitled to 15% discount on all "A La Carte" menus and beverages in all "Rossini's Outlets, Restaurants".

Address: 66, Omar Ibn El-Khatab St., Heliopolis. at 0120 41 41 430 or 22418490.

## Hotels:

CEBC is contracted for special room rates with the following hotels:









#### Hurghada

Kempinski Soma Bay

#### Nile Cruises

Sonesta St. George Nile Cruise

#### Sharm El Sheikh

Royal Savoy Savoy Sierra







## #3 Casseruola, Kook's & Bigg's and Mozzarellina Restaurants:

Invite you to enjoy a 10% reduction on all the tasty "A la carte" food  $\boldsymbol{\vartheta}$ beverages and also on total bill of Outside Catering.

Address: Sun City Shopping Mall 5th Floor - Autostrad Road -Sheraton Bldgs – Heliopolis



Kempinski Nile Hotel 1000107-080







#### Sokhna

Movenpick Sokhna Jaz Little Venice

Taba

-----Sonesta



CEBC | Member News

#### Alphabetized by company name



Dr. Osama Arafat ElMansi Egyptian Canadian Company

Canada Egypt Business Council and Egyptian Council for Sustainable Development

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Email: amira.talaat@canadaegypt.org Website: www.canadaegypt.org



Dr. Iris Boutros

International Development Research Center



Dr. Raed Sharif International Development Research Center

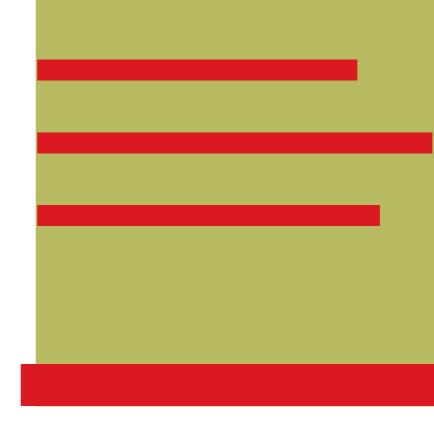


#### Ms. Lamise Negm

Under the auspices of Prime Minister Sherif Ismail and in the presence of key CEOs of companies, public, and private organizations in Egypt, as well as key businessmen and diplomatic officials in Egypt. Minister of Investment Ashraf Salman and Minister of Trade Tarek Kabil announced the 50 most influential women in the Egyptian economy in 2015 during a grand ceremony held in Cairo on 27 January.

The selection expressed its recognition to 50 Egyptian women' exceptional successes including banking chairmen, founders, economic policy makers, and current ministers. The list included our dear members of the Council Ms. Loula Zaklama, Ms. Shahira Zeid and Ms. Lamise Negm.

On behalf of the members of CEBC & ECSD we congratulate our dear members on this well deserved success and wish them all the best in her endeavors.





#### Ms. Shahira Zeid



Ms. Loula Zaklama



Eng. Osama El Nomany CEO CATEC Consulting and Technical Engineering Co. February 01

Mr. Mohamed Nagib Ahmed Abdel Latif General Manager Felix Maritime Agency February 02

Mr. Ayman Samir Ahmed Kassem President ERA Commercial Egypt Feburary 06

Dr. Khaled El Shalakany Senior and Managing Partner Shalakany Law Office February 09

Mr. Mohamed Rostom Executive Director Al Ahlia Oil Fields Development Co. February 10

Eng. Ahmed Farid Ahmed Moaaz Country Manager & Managing Director Sea Dragon Energy February 11

Mr. Abdul Galil Besher Chairman The Coca-Cola Bottling co. of Egypt February 12

Mr. Ahmed Imam CEO Raya Contact Center February 14

Dr. Sherif Mostafa El-Gabaly Chairman Polyserve Group February 15

Dr. Nawal El Degwi Head of Board of Trustees October University for Modern Sciences and Arts February 19

Ms. Inas Helmy Gameh General Manager - Retail & Marketing Dept. Arab Investment Bank February 20

Dr. Adel A. Mostafa Chairman The Drug Holding Company (Holdipharma) February 20

Mr. Samer Naguib Business Development Director OMS Egypt February 21

"Ms. Nevine Youssef Taher Head of Human Resourses HSBC Bank Egypt S.A.E February 23

Mr. Ahmed El Saadawi Business Development Senior Manager Vodafone Egypt Telecommunications February 26



Mr. Mohamed Gamal El Din Mohamed Embaby Chairman Al Fotouh Engineering Co. March 03

Eng. Khaled Motaz Raslan General Manager Raslan Group March 05

Mr. Tarek Badawy Attorney at law / Solicitor & Barrister Sarwat A. Shahaid Law Firm March 06

Ms. Nawal Naguib Kelada Management Consultant Middle East Courier Services March 11

Eng. Alex Shalaby Chairman Egyptian Company for Mobile Services (Mobinil) March 14

Mr. Yves Gauthier CEO Egyptian Company for Mobile Services (Mobinil) March 14

Mr. Gamal Moharam Chairman MGM Financial and Banking Consultants Co. March 15

Mr. Tamer Moustafa Mahmoud Sabet CEO, Chairman Eco Egypt Group March 18

Ms. Mayan Wassel Raslan Vice President SpeedoTrans Co. March 20

Eng. Karim Sami Saad Chairman Samcrete Engineers & Contractors March 23

Ms. Alaa Mohamed Aly El-Zohairy Managing Director Arab Misr Insurance Group / gig March 3 I